



empower | optimise | discover

**Good teams automation,  
GREAT teams deliver value**

# **AEIO YOU<sup>®</sup> Portal**

**The Robotic Process Automation (RPA) and  
Intelligent Automation (IA) Centre of Excellence  
enablement platform**

Your one-stop vendor-agnostic portal for setting up a Centre of  
Excellence that delivers value

# START ENJOYING YOUR AUTOMATION JOURNEY

**Struggle no more!** Welcome to the new age of digital transformation

As you start on this journey you will inevitably encounter challenges and pains as your team matures through these levels. From engaging with clients, business and industry leaders, consultants and analysts in India, US and UK, we've observed the common mistakes companies and RPA teams repeatedly make. We help you to avoid these pitfalls and overcome common challenges

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**There are 6 levels of automation team maturity that we have identified:**

- 0 Level 0: Explore stage**  
Completely new to the technology. Deciding which provider to choose
- 1 Level 1: Experiment stage**  
Learning the technology. DIY builds to understand the platform and capabilities
- 2 Level 2: Pilot stage**  
Proving the value. Launching simple bots to demonstrate financial and non-financial benefits
- 3 Level 3: Team formation stage**  
Deliver value. A multi-skilled and experienced team delivering significant benefits
- 4 Level 4: RPA factory**  
Consistent value. A repeatable approach to implement with consistent quality and speed, confidently bring on more IA capabilities e.g. chatbots or ICR/OCR
- 5 Level 5: CoE as a Service**  
Scalable value. Setting up hubs in a federated structure to reach more teams

# YOUR IA JOURNEY

Our process is as simple as A, E, I, O, YOU

## HOW WE GET YOU ON THE RIGHT TRACK

### YOUR RPA READINESS

Understand your automation team's strengths and weaknesses, get suggested actions on how to mature

**Use our 'HOW MUCH CAN YOU SAVE' calculator**

TAKE THE TEST AND RECEIVE FREE REPORT

### READ BUSINESS @ THE SPEED OF BOTS

**Learn the details and background of our AEIO YOU method**

See what it takes to implement scalable automation, and hear the insights from a collection of industry thought-leaders

UNDERSTAND OUR METHOD & GAIN INDUSTRY INSIGHTS

### START USING OUR WEB PORTAL

**Build a strategic plan and Automation roadmap, and governance to deliver automation repeatedly**

- Automate identifying and analysing opportunities, Automate researching and vetting of intelligent solutions

REVIEW OUR PLAN AND ACCESS OUR TOOLS & TRAINING

### ATTEND A WEBINAR

**How to succeed at RPA and IA**

We discuss essentials for success by avoiding most common pitfalls and mistake.

Why our method works and ROI tips

Some time to explore how to overcome some of your own RPA challenges, concerns and issues

GET ANSWERS TO YOUR MOST PRESSING QUESTIONS

### GET EXPERT SUPPORT

**Let's learn about you and your pain points**

We'll discuss your situation at a high level, and send you our recommendation on how we can proceed

REVIEW OUR ASSESSMENT ON HOW WE CAN DELIVER SUCCESS

In addition, we can run a 1 or 2 day discovery session for a more accurate assessment

# AEIO YOU<sup>®</sup> ACADEMY

“Empowered teams transform businesses”

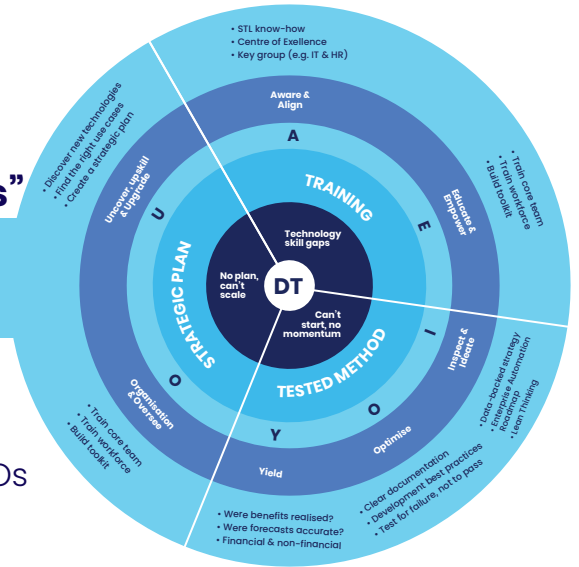
## The AEIO YOU<sup>®</sup> method

### Empower your core team:

- Automation Sponsors: Business Leaders and CxOs
- Head of RPA/Intelligent Automation
- Programme Managers and Project Managers
- Consultants and Analysts
- Key stakeholders: HR, IT, Automation Champions

### Deliver with confidence:

- Develop an expert Centre of Excellence (CoE) team who understand the entire automation life cycle and an array of popular AI solutions
- Use our AEIO YOU<sup>®</sup> framework to develop a tech savvy workforce to create a corporate ‘scout culture’ and reduce resistance to change
- Deliver Automation with consistency: download our materials, templates, frameworks, Operating models and access our tools



- Issues & Problems
- Challenges
- Mistakes
- 3 Root cause



**Competency 3:** Full understanding on the implementation lifecycle and on leading an AEIO YOU<sup>®</sup> intelligent automation centre of excellence team

**Competency 2:** Strong understanding of the AEIO YOU<sup>®</sup> intelligent automation lifecycle and how to avoid and mitigate common RPA and AI project pitfalls and mistakes

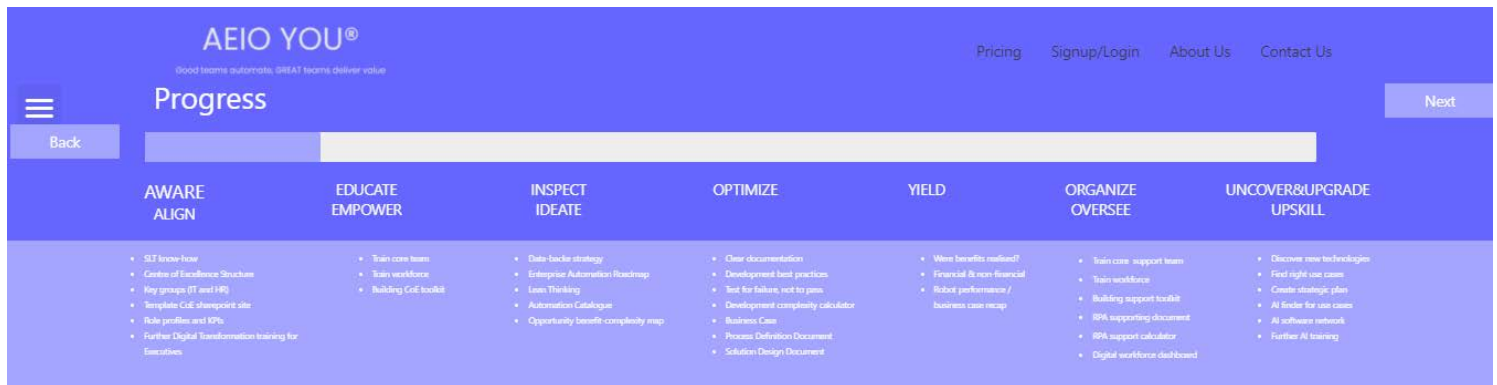
**Competency 1:** Good baseline understanding on intelligent automation technology and how to adjust to working in the new age digital transformation

# WHAT'S INCLUDED?

12 sections in 7 stages

**Learn about our tools, templates and techniques to get Robotic Process Automation (RPA) and new cutting-edge intelligent automation technology operational quickly**

Every two weeks you gain access to a new section on the portal so that your team keeps up the pace to build momentum in your company



## Small team membership

Small Automation teams (Up to 5 users)

- Access to all 12 sections of the AEIO YOU training platform
- Access documentation and templates
- Access tools and web-applications (including Automation Opportunity Analyser AOA 1.0)
- Attend monthly team support sessions with experts and other CoE teams

## Business membership

Maturing Automation teams (Up to 10 users)

- Access to all 12 sections of the AEIO YOU training platform
- Access documentation and templates
- Access tools and web-applications (AOA web-app 1.0)
- Attend monthly team support sessions with experts and other CoE teams
- Attend monthly 1-on-1 support sessions with experts
- Expert assistance in building your POC
- Demo AOA web-app 2.0

## Enterprise (Over 10 users)

Empower your entire workforce. Gain access to the portal and more, with the option for the Leania team train your in-house team, individually 1 on 1

Demo AOA web-app 2.0

# What business leaders say about our approach?



"[The AEIO YOU] approach to implementing RPA is thorough, well-researched and well executed. Highly recommended to anyone involved in the automation market."

**Guy Kirkwood, UiPath chief evangelist** (One of the world's largest RPA vendors)



We needed someone to come in and support our RPA programme. What was missing for us was having someone who had a good technical understanding of RPA who could help us identify specific processes which would benefit by using RPA but could also challenge the developers of the [AEIO YOU creator] gave us that missing piece to our RPA jigsaw [their] enthusiasm for using automation and technology in the business world is a breath of fresh air.'

**UK Senior Director** of International Asset Management Firm

# What clients say about our content, templates and tools?

Our global online clients

**4.1** ★★★★★☆ Overall rating for our online content

"Very well structured and informative. I would recommend it to all the people working as business consultants in RPA"

Javed

"..It brought together a lot of concepts in a way that was easy to understand but also contained details that would help the uninitiated to grasp the importance of each step in the process..."

Michelle

" Valuable information. Clear explanations. Engaging delivery. Helpful practice activities. Accurate course description. Knowledgeable instructor. "

Vitor

"...Documents are excellent"

Hiren

" This is a must learn part of RPA analysis. Highly recommended to get a pro knowledge. This course helped me a lot to learn RPA Analysis and Strategy."

Ridam

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<http://aeioyou.info/contact>